

# The Alliance Terms and conditions for Telstra dealers

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Document proposed to: Telstra dealers using ClickPOS

Dear ClickPOS user

**ClickPOS Pty Ltd** is forming a “**The Alliance**” to deliver a premium service to its current clients that sell Telstra products, who are using the ClickPOS retail management system.

The Alliance has a primary focus to offer the Tariff Plan and its remuneration structure to the participating Telstra dealers.

We basically receive the details of all remuneration structure directly from Telstra and import to ClickPOS and finally upload with correct remuneration to your database.

This service is unique to Telstra dealers, and save immense amount of time if each dealer was to maintain manually.

To accept this service please read and accept the terms of this document.

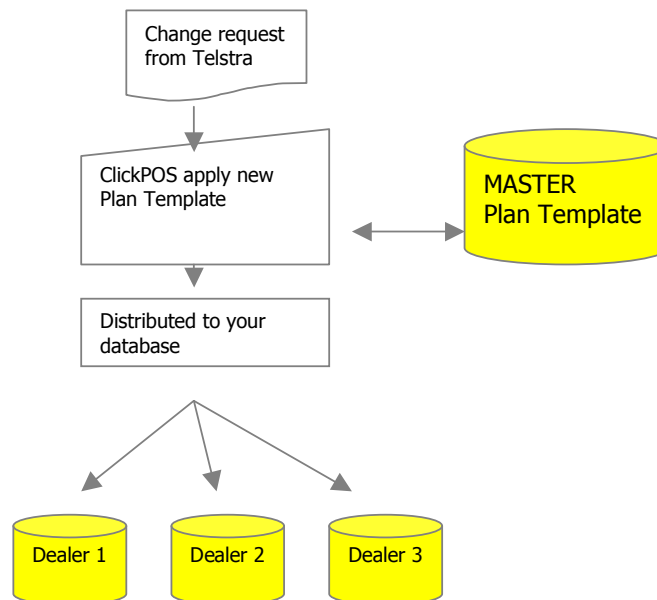
Simply specify you would like to be a part of “The Alliance” program when ordering ClickPOS.

You also required to provide your Commission percentage (determined by Telstra) in which Telstra pays your commission.

This Commission percentage is based on the multiplication factor that is applied to the Upgrade Plans to work out the commission on the New Plans.

Overview of structure

- ClickPOS has created a centralised database where the Master Plan Template resides.
- ClickPOS has the ability to update only those dealers that are participating in the alliance
- ClickPOS will be liaising with nominated dealers who will provide us with up to date data in order to manage all updates to the plan template.



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## The Service & Deliverables

As a member you will receive following services:

- ClickPOS will receive an update from Telstra and its nominated members notifying us of any changes to its plan template schedules.
- ClickPOS will manage and update any major changes to the Plan Template area of the system as industry requirements develop
- ClickPOS will update plan template schedules on the nominated date of change.
- Once a phone has reached an end of life period, ClickPOS will remove phone from all plans except for outright sale.
- After three months the end of life phone will be totally deleted from the system.

Your benefits

- The plan template will be up to date with current data as specified by Telstra.
- As a result the revenue reconciliation process will ensure correct figures.

## Fees for service

- A nominated fee of \$55.00 per month for 1<sup>st</sup> store and \$22.00 per month for consecutive stores will apply.
- Fees will be billed on a monthly basis in arrears for previous month.
- For those HOSTING their own ClickPOS system you require to provide 24/7 access to your servers MS SQL database for regular upgrades of plan template.

## Terms and Conditions

- To become a member of the The Alliance to receive automatic remuneration updates, you must accept the terms and conditions of this agreement
- Allow ClickPOS to update your database with the current data provided by Telstra.
- In cases where a new handset or plan is on the market and is not available in your area the handset or plan will still display in the plan template.
- ClickPOS will not maintain supplier product codes for phones, if a new phone is added to the plan template ClickPOS will advise dealers via email and the onus will be on dealers to update the details.
- Dealerships may require to provide ClickPOS with access to Telstra schedules as a nominated dealer.
- It is advisable to disable access to selected user groups under the Carrier / Phone / Plan / Addition deduction and Plan Template area. To disable go to **Maintain |System Admin | System Users**
- ClickPOS will update following areas Phone/Plan/Carrier/Additions Deductions and Plan Template area, which includes Rebate, Commission, Bonus 1, and Bonus 2.
- Any additional plan template requirements must be submitted via the website and changes will be complete within one business day.
- If any changes are submitted late ClickPOS will not be responsible for updating any previous sales that may have been affected by incorrect rebates, commissions or bonuses.
- You will not have the ability to use the Employee commission structure in Tariff Plan.
- Handset purchase price and sale prices are required to be maintained by each dealer.
- The remuneration structure is, as is, provided by Telstra. Although all reasonable care is taken to provide accurate remuneration amounts, it is up to each dealers/ licensee to reconcile and find amounts of discrepancies.

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### ClickPOS Pty Ltd

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